# **BALANCE SHEET (consolidated)**

As at Mar. 31, 2008

No.	Items	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
	ASSETS				
A	SHORT-TERM ASSETS	100		90,357,957,425	77,416,455,594
I	Cash & Cash equivalents	110		8,720,516,252	8,264,023,870
1	Cash	111	V.01	8,720,516,252	8,264,023,870
2	Cash equivalents	112		-	-
II	Short-term financial investments	120	V.02	28,000,000,000	25,000,000,000
1	Short-term investments	121		28,000,000,000	25,000,000,000
2	Provision for devaluation of short-term investments (*)	129		-	-
III	Short-term receivables	130		34,068,441,246	27,554,189,692
1	Trade accounts receivables	131		10,584,279,736	9,456,014,046
2	Prepayment to suppliers	132		19,442,312,125	14,065,275,604
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	4,041,849,385	4,032,900,042
6	Provision for short-term doubtful debts (*)	139		-	-
IV	Inventories	140		12,814,096,836	10,930,671,279
1	Inventories	141	V.04	12,814,096,836	10,930,671,279
2	Provision for devaluation of inventories (*)	149		-	-
V	Other short-term assets	150		6,754,903,091	5,667,570,753
1	Short-term prepaid expenses	151		347,056,935	473,360,079
2	VAT deductible	152		-	58,176,604
3	Tax and accounts receivable from State budget	154	V.05	11,910,240	6,617,284
4	Other short-term assets	158		6,395,935,916	5,129,416,786
В	LONG-TERM ASSETS	200		37,900,878,148	36,330,484,766
I	Long-term receivables	210		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
4	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts (*)	219		-	-
II	Fixed assets	220		35,531,010,787	33,587,161,921
1	Tangible fixed assets	221	V.08	24,612,238,668	25,674,543,361
	- Historical cost	222		70,503,932,140	70,223,621,221
	- Accumulated depreciation (*)	223		(45,891,693,472)	(44,549,077,860)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225		-	-
	- Accumulated depreciation (*)	226		-	-
3	Intangible fixed assets	227	V.10	2,122,853,757	2,242,716,233
	- Historical cost	228		3,879,856,873	3,879,856,873
	- Accumulated depreciation (*)	229		(1,757,003,116)	(1,637,140,640)
4	Construction in progress	230	V.11	8,795,918,362	5,669,902,327

## **BALANCE SHEET (consolidated)**

As at Mar. 31, 2008

No	o. Items	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
Ш	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation (*)	242		-	-
IV	Long-term financial investments	250		1,070,856,230	1,070,856,230
	1 Investment in subsidiaries	251		-	-
	2 Investment in associate or joint-venture companies	252		1,070,856,230	1,070,856,230
	3 Other long-term investments	258	V.13	-	-
4	Provision for devaluation of long-term financial investments (	259		-	-
V	Goodwill	<b>260</b>		-	-
VI	Other long-term assets	270		1,299,011,131	1,672,466,615
	1 Long-term prepaid expenses	271	V.14	1,104,188,012	1,479,084,477
	2 Deferred income tax assets	272	V.21	-	-
	3 Others	278		194,823,119	193,382,138
	TOTAL ASSETS	280		128,258,835,573	113,746,940,360
	CAPITAL SOURCE				
A	LIABILITIES	300		54,331,796,210	46,221,982,072
I	Short-term liabilities	310		34,826,304,018	30,065,697,633
	1 Short-term borrowing	311	V.15	16,316,332,336	15,394,082,799
	2 Trade accounts payable	312		4,830,410,229	4,412,315,579
	3 Advances from customers	313		4,058,356,778	2,470,216,078
	4 Taxes and payable to state budget	314	V.16	2,133,619,352	467,706,415
	5 Payable to employees	315		4,002,309,336	2,973,403,101
	6 Payable expenses	316	V.17	158,735,384	3,867,384
	7 Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
	9 Other short-term payables		V.18	3,326,540,603	4,344,106,277
	10 Provision for short-term liabilities	320		-	-
II	Long-term liabilities	320		19,505,492,192	16,156,284,439
	1 Long-term accounts payable-Trade	321		-	-
	2 Long-term intercompany payable		V.19	-	-
	3 Other long-term payables	323		10,000,000	-
	4 Long-term borrowing	324		19,226,123,936	15,847,214,836
	5 Deferred income tax payable		V.21	-	-
	6 Provision for unemployment benefit	326		269,368,256	309,069,603
	7 Provision for long-term liabilities	327		-	-
В	OWNER'S EQUITY	400		67,710,024,948	61,402,474,871
I	Capital sources and funds	410	V.22	66,803,354,844	60,268,319,129
	1 Paid-in capital	411		41,355,600,000	41,355,600,000

## **BALANCE SHEET (consolidated)**

As at Mar. 31, 2008

No. Items	Code Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
2 Share premiums	412	13,910,464,220	13,910,464,220
3 Other capital of owner	413	-	-
4 Treasury stock	414	-	-
5 Asset revaluation differences	415	-	-
6 Foreign exchange differences	416	-	-
7 Investment and development fund	417	4,445,078,386	4,432,944,600
8 Financial reserve fund	418	602,898,825	602,898,826
9 Other fund belong to owner's equity	419	55,778,520	55,778,520
10 Retained profit	420	6,433,534,893	(89,367,036)
11 Capital for construction work	421	-	-
II Budget sources	430	906,670,104	1,134,155,742
1 Bonus and welfare funds	431	906,670,104	1,134,155,742
2 Budgets	432 V.23	-	-
3 Budget for fixed asset	433	-	-
C MINORIRTY INTEREST	500	6,217,014,415	6,122,483,417
TOTAL RESOURCES	510	128,258,835,573	113,746,940,360

#### OFF BALANCE SHEET ITEMS

Unit: VND

No.	Items		Mar. 31, 2008	Jan. 01, 2008	
1 Operating lea	ase assets	V.24	-	-	
2 Goods held u	under trust or for processing		-	-	
3 Goods receiv	ved on consignment for sale		-	-	
4 Bad debts wi	ritten off		94,430,478	94,430,478	
5 Foreign curre	encies (USD)		39,009.99	28,950,87	
6 Subsidies of	state budget		-	-	

## **INCOME STATEMENT (consolidated)**

Quarter 1/2008

						Unit: VND	
Items		e Note -	Quar	ter 1	Accumulation fr. Jan. 01 to Mar. 31		
	Cour	- Note	2008	2007	2008	2007	
1. Sales	01	VI.19	33,945,811,490	15,945,584,389	33,945,811,490	15,945,584,389	
2. Deductions	02	VI.20	-	-	-	-	
3. Net sales and services $(10 = 01-02)$	10	VI.21	33,945,811,490	15,945,584,389	33,945,811,490	15,945,584,389	
4. Cost of goods sold	11	VI.22	21,131,341,063	11,897,581,482	21,131,341,063	11,897,581,482	
5. Gross profit $(20 = 10-11)$	20		12,814,470,427	4,048,002,907	12,814,470,427	4,048,002,907	
6. Financial income	21	VI.23	1,144,138,976	174,489,490	1,144,138,976	174,489,490	
7. Financial expenses	22	VI.24	625,646,320	802,894,852	625,646,320	802,894,852	
- Include: Interest expenses	23		625,646,320	802,894,852	625,646,320	802,894,852	
8. Selling expenses	24		1,907,632,047	856,712,907	1,907,632,047	856,712,907	
9. General & administrative expenses	25		3,561,803,527	2,035,103,027	3,561,803,527	2,035,103,027	
10. Net operating profit $\{30 = 20 + (21 - 22) - (24 + 25)\}$	30		7,863,527,509	527,781,611	7,863,527,509	527,781,611	
11. Other income	31		194,091,227	84,159,162	194,091,227	84,159,162	
12. Other expenses	32		253,521,683	4,687,500	253,521,683	4,687,500	
13. Other profit $(40 = 31 - 32)$	40		(59,430,456)	79,471,662	(59,430,456)	79,471,662	
14. Loss/profit in associate or joint-venture companies	50		-	7,731,252	-	7,731,252	
15. Profit before $tax (60 = 30 + 40 + 50)$	60		7,804,097,053	614,984,525	7,804,097,053	614,984,525	
16. Current corporate income tax expenses	61	VI.25	1,479,119,838	58,750,000	1,479,119,838	58,750,000	
17. Deferred corporate income tax expenses	62	VI.26	-	-	-	-	
18. Profit after tax (70 = 60 - 61 - 62)	70	VI.28	6,324,977,215	556,234,525	6,324,977,215	556,234,525	
18.1 Minority interest			992,629,895	147,280,407	992,629,895	147,280,407	
18.2 Profit after tax of the parent company's shareholders			5,332,347,320	408,954,118	5,332,347,320	408,954,118	
19. EPS (VND/share)			1,529	339	1,529	339	

### **CASH FLOWS STATEMENT (consolidated)**

Quarter 1/2008 (Indirect method)

T.		NI-4-	Accumulation fr. Jan. 01 to Mar. 31		
Items	Code	Note	2008	2007	
I. CASH FLOWS FROM OPERATING ACTIVITIES:				_	
1. Profit before tax	01		7,804,097,053	606,609,190	
2. Adjustment in accounts			978,386,408	2,306,294,598	
Fixed assets depreciation	02		1,462,478,088	1,503,399,746	
Provisions	03		-	-	
Unrealized foreign exchange difference loss/gain	04		-	-	
Loss/gain from investment	05		(1,109,738,000)	-	
Interest expenses	06		625,646,320	802,894,852	
3. Operating profit before the changes of current capital	08		8,782,483,461	2,912,903,788	
Changes in accounts receivable	09		(8,078,567,265)	2,799,494,366	
Changes in inventories	10		(1,883,425,557)	514,920,778	
Changes in trade payables (exclude interest payable, income tax payable)	11		4,762,416,880	(5,728,654,803)	
Changes in prepaid expenses	12		501,199,609	168,799,658	
Paid interest	13		(625,646,320)	(1,251,208,512)	
Paid corporate income tax	14		(140,440,780)	(80,263,675)	
Other receivables	15		2,965,981	15,173,485	
Other payables	16		(274,522,273)	(1,161,834,523)	
Net cash provided by (used in) operating activities	20		3,046,463,736	(1,810,669,438)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		(3,700,326,954)	(174,882,261)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		-	11,924,058	
3. Cash paid for lending or purchase debt tools of other companies	23		-	, , , , , , , , , , , , , , , , , , ,	
4. Withdrawal of lending or resale debt tools of other companies	24		-	-	
5. Cash paid for joining capital in other companies	25		(3,000,000,000)	_	
6. Withdrawal of capital in other companies	26		-	_	
7. Cash received from interest, dividend and distributed profit	27		18,448,963	150,000,000	
Net cash used in investing activities	30		(6,681,877,991)	(12,958,203)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:				, , , ,	
1. Cash received from issuing stock, other owners' equity	31		_	-	
2. Cash paid to owners' equity, repurchase issued stock	32		-	_	
3. Cash received from long-term and short-term borrowings	33		13,077,828,666	6,875,983,582	
4. Cash paid to principal debt	34		(8,776,670,029)	(6,116,216,526)	
5. Cash paid to financial lease debt	35		-	-	
6. Dividend, profit paid for owners	36		(209,252,000)	(683,938,676)	
Net cash (used in) provided by financing activities	40		4,091,906,637	75,828,380	
Net cash during the period $(50 = 20+30+40)$	50		456,492,382	(1,747,799,261)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		8,264,023,870	4,585,750,856	
Influence of foreign exchange fluctuation	61		-	- · · · · · · · · · · · · · · · · · · ·	
CASH AND CASH EQUIVALENTS AT END OF YEAR $(70 = 50+60+61)$	70	VII.28	8,720,516,252	2,837,951,595	